
DOMINION achieves record margins in the third quarter of the year

- *The company registers an EBITDA of €107.5m, reaching a record return on sales of 12.5%.*
- *The company reports organic revenue growth of 5%, in line with the guidance set out in its 2023-2026 Strategic Plan.*

[October 23rd, 2024]

DOMINION, the services and end-to-end projects company, has presented the results for the first nine months of the year with an organic growth of 5% in sales compared to the same period in 2023.

Specifically, it has registered a turnover of €856m and a net profit of €20.1m, in a year characterized by a significant increase in financial expenses. The company also achieved an EBITDA of €107.5m, with the highest level of profitability in history, despite negative inorganic growth coming from the restructuring of B2B2C business.

The company maintains the growth trend in sales and EBITDA set in the guidance, and continues to improve profitability and operating margins in its two business segments: Sustainable Services and 360 Projects. This good performance is the result of the transformation and simplification process it is carrying out. 'In this third quarter we have taken important steps in our simplification process, divesting businesses with lower added value, with the aim of continuing to position ourselves in activities with higher margins and strong growth dynamics. At the same time, we achieved the numbers committed to in the 2023-2026 Strategic Plan', says Mikel Barandiaran, CEO of the company.

Performance of its business segments

The **Sustainable Services** segment reached sales of €615m, with organic growth of 8.2%, well above average, compared to the same period in 2023, reaching historically higher margins of 12.6%, thanks to the increasing focus on environmental services segment.

360 Projects achieved a turnover of €231m and continues to register very high contribution margins above the objectives set (19.1%). Currently, DOMINION accumulates a project portfolio of €628m close to execution, with important projects recently signed in United States and Canada.

BQUO: Second edition of the DOMINION's talent program

In this third quarter, DOMINION has started the second edition of the program for the development of talent and entrepreneurial projects in the field of technology and sustainability: BQUO.

Once the six finalists are known, all of them from the American continent, they have joined to the headquarters in Bilbao, where they will develop an immersive experience of six months, made-to-measure training, customized based on their respective needs, and comprehensive support throughout the process from a mentor from the company's management team.

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About [DOMINION](#)

We are a global company that provides services and end-to-end projects. We offer solutions in the areas of Industry, Technology and Telecommunications, Energy and Infrastructures.

We help our clients in their transition towards more efficient and environmentally friendly business models thanks to our knowledge of the business processes and by implementing technology with a different approach.

Born in Bilbao in 1999, we have a unique culture and management model based on four keys: Digitalization, Diversification, Decentralization and Financial Discipline to which we add a fifth key, Sustainable Development. We have a presence in more than 35 countries, more than 1,000 clients and a team made up of more than 12,500 people. We have a turnover of more than 1,100 million euros per year and have been listed on the Spanish Stock Exchange since April 2016 (DOM: BME).

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Technology, Sustainability & Efficiency.